## 15. Structure of MBA Programme under CBC\&GS

| Sem | Course | Ref. No | Subject Title | Credit | No. of Hrs. per Sem/Minm Assessment/ | Exam Hrs. | Marks |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Internal | End |  |
|  |  |  |  |  | Tutorial |  |  | Sem Exam |  |
|  |  | IC 001 | Constitution of India | 2 | 30-02 | 1.5 | 10 | 40 | 50 |
|  |  | MANB401 | Management Practices and Organizational Behavior | 4 | 60-02 | 3 | 20 | 80 | 100 |
| 1 | Generic Foundation Course | MANB402 | Statistical Methods | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB403 | Managerial Economics | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB404 | Research Methodology | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB405 | Accounting for Managers | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB406 | Environment Management | 2 | 30-02 | 1.5 | 10 | 40 | 50 |
|  | Skill Based Foundation Course | MANB407 | IT for Managers | 2 | 30-02 | 1.5 | 10 | 40 | 50 |
|  |  | MANB408 | Yoga | 2 | 30-02 | -- | 50 | -- | 50 |
|  |  |  | cormminay jotvic | 2 | 30-02 | -- | 50 | -- | 50 |
|  | Core Course | MANB452 | Mini Project | 2 | 30-02 | -- | 50 | -- | 50 |
|  |  |  | Total | 32 | 480 |  | 280 | 520 | 800 |


| Sem | Course | Ref. No | Subject Title | Credit | No. of Hrs. per Sem/Minm Assessment/ Tutorial | Exam Hrs. | Marks |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Internal | End <br> Sem <br> Exam |  |
| - | Generic Foundation Course | MANB409 | Optimization Techniques | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB410 | Human Resource <br> Management  | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB411 | Financial Management | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB412 | Marketing Management | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB413 | Production and Operation Management | 4 | 60-02 | 3 | 20 | 80 | 100 |
| 11 |  | MANB414 | Business Laws | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB415 | Indian Ethos \& Values | 2 | 30-02 | 1.5 | 10 | 40 | 50 |
|  |  | MANB416 | International Business Environment | 2 | 30-02 | 1.5 | 10 | 40 | 50 |
|  | Skill Based Foundation Course | MANB417 | Creativity and Innovations | 2 | 30-02 | 1.5 | 10 | 40 | 50 |
|  |  |  | Total | 30 | 450 |  | 150 | 600 | 750 |


| Sem | Course | Ref. No | Subject Title | Credit | No. of Hrs. per Sem/Minm Assessment/ Tutorial | Exam Hrs. | Marks |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Internal | End Sem <br> Exam |  |
| III | Specialization- Finance/Marketing/Human Resource Mgmt/Production and Operations/IT/Media Mgt/Hosp.Admin. |  |  |  |  |  |  |  |  |
|  |  |  | Subject I | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  | Core Course as per specialization | *Given in following table | Subject II | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  |  | Subject III | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  |  | subjectiv | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  |  | Subject V | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  |  |  | 1 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB551 | Inplant Training Report | 4 | 60 | -- | -- | 100 | 100 |
|  |  |  | real | 28 | 420 |  | 120 | 580 | 700 |

*Table showing Electives as per specialization.
Specialization- Finance

| Sem | Course | Ref. No | Subject Title | Credit | No. of Hrs. per Sem/Minm Assessment/ Tutorial | Exam Hrs. | Marks |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Internal | End <br> Sem <br> Exam |  |
| III | Core Course(Finance) | MANB501F | Money \& Banking | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB502F | Working Capital Management | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB503F | Corporate Taxation | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB504F | Investment Management | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB505F | Financial Decision Analysis | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB506F | Financial Services | 4 | 60-02 | 3 | 20 | 80 | 100 |

Specialization- Marketing

| Sem | Course | Ref. No | Subject Title | Credit | No. of Hrs. per Sem/Minm Assessment/ Tutorial | Exam Hrs. | Marks |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Internal | End <br> Sem <br> Exam |  |
| III | Core Course (Marketing) | MANB501M | Consumer Behavior | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB502M | Advertising Management | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB503M | Retail Management | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB504M | Brand Management | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB505M | Sales \& CRM | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB506M | Digital Marketing | 4 | 60-02 | 3 | 20 | 80 | 100 |

Specialization- Human Resource Management

| Sem | Course | Ref. No | Subject Title | Credit | No. of Hrs. per Sem/Minm Assessment/ | Exam Hrs. | Marks |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Internal | End |  |
|  |  |  |  |  | Tutorial |  |  |  |  |
|  |  | MANB501H | Law's Governing HR | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB502H | Human Resource Planning and Development | 4 | 60-02 | 3 | 20 | 80 | 100 |
| III | Core Course (HRM) | MANDEO3H | Training and Development | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB504H | Performance \& Compensation Management | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB505H | HRD - Strategies and Systems | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB506H | Cross Culture and Global HRM | 4 | 60-02 | 3 | 20 | 80 | 100 |

Specialization- Production \& Operations

| Sem | Course | Ref. No | Subject Title | Credit | No. of Hrs. per Sem/Minm Assessment/ Tutorial | Exam Hrs. | Marks |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Internal | End Sem <br> Exam |  |
| III | Core Course (P\&O) | MANB501P | Production Planning \& Control | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB502P | Purchasing and Materials Management | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB503P | Service Operations Management | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB504P | Applied Operation Research | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB505P | Logistics Management | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB506P | World Class Manufacturing | 4 | 60-02 | 3 | 20 | 80 | 100 |

Specialization- Information Technology

| Sem | Course | Ref. No | Subject Title | Credit | No. of Hrs. per Sem/Minm Assessment/ Tutorial | Exam Hrs. | Marks |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Internal | End <br> Sem <br> Exam |  |
| III | Core Course <br> (IT) | MANB5011 | Strategic Management \& IT | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB502I | System Analysis and Design | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB5031 | Database Management System | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB5041 | Internet Programming for ECommerce | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB505I | RDBMS and SQL Concepts | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB506I | Application Development Using Oracle | 4 | 60-02 | 3 | 20 | 80 | 100 |

Specialization- Media Management

| Sem | Course | Ref. No | Subject Title | Credit | No. of Hrs. per Sem/Minm Assessment/ | Exam Hrs. | Marks |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Internal |  |  |
|  |  |  |  |  |  |  |  | Sem Exam |  |
|  |  | MANB501E | Media Management \& Media Planning | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB502E | Media Law, ethics \& Governance | 4 | 60-02 | 3 | 20 | 80 | 100 |
| III | Core Course (ME) | MANB503E | Media Economics | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB504E | Entertainment Marketing | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB505E | Social Media | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB506E | Public Relations \& Corporate Communications | 4 | 60-02 | 3 | 20 | 80 | 100 |

Specialization- Hospital Administration

| Sem | Course | Ref. No | Subject Title | Credit | No. of Hrs. per Sem/Minm Assessment/ Tutorial | Exam Hrs. | Marks |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Internal | End <br> Sem <br> Exam |  |
| III | Core Course (HA) | MANB501A | MANAGEMENT PROCESS IN HOSPITALS | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB502A | FINANCIAL MANAGEMENT AND ACCOUNTING | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB503A | HUMAN RESOURCE MANAGEMENT IN HEALTH ORGANIZATIONS | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB504A | MARKETING MANAGEMENT IN HOSPITALS | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB505A | OPERATIONS MANAGEMENT IN HOSPITALS | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB506A | LEGAL ASPECTS GOVERNING HOSPITALS | 4 | 60-02 | 3 | 20 | 80 | 100 |


| Sem | Course | Ref. No | Subject Title | Credit | No. of Hrs. per Sem/Minm Assessment/ Tutorial | Exam Hrs. | Marks |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Internal | End <br> Sem <br> Exam |  |
| IV | Core Course | MANB507 | Business Policies and Strategic Management | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB508 | DSS and MIS | 2 | 30-02 | 1.5 | 10 | 40 | 50 |
|  |  | MANB509 | Entrepreneurship Development | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB510 | Quality Management | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB511 | Indion Feon | 4 | 60-02 | 3 | 20 | 80 | 100 |
|  |  | MANB553 | Major Project | 8 | 120 | -- | -- | 200 | 200 |
|  |  |  | Total | 26 | 390 |  | 90 | 560 | 650 |


|  |  |  | Course Total | 116 | 1740 |  | 640 | 2260 | 2900 |
| :---: | :---: | :---: | :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Service Course | 4 | 60 |  | 20 | 80 | 100 |
|  |  |  | GRAND TOTAL | 120 | 1830 |  | 660 | 2340 | 3000 |

MBA First Semester

